ROYALTY STUDIO DELIVERS PROVEN BUSINESS VALUE

Achieve revenue completeness with Royalty Studio by accurately identifying and recovering missing royalty revenue and mitigating such loss from occurring in the future.

THE TIME IS NOW
ROYALTY STUDIO PRESENTS AN OPPORTUNITY THAT SHOULD NOT BE OVERLOOKED TO SOLVE BUSINESS PROBLEMS THAT CANNOT BE IGNORED

TIME IS MONEY
Speed to market is critical to mitigate further revenue loss and accelerate identification and collection of owed royalties.

ACQUISITIONS & DIVESTITURES
Seek greater clarity around the value of your assets and royalty cash flow ahead of an industry trend of mergers and acquisitions.

CAPITALIZE IN A CHALLENGED MARKET
Recognize opportunities to generate additional revenue in the midst of a challenged market.
INDUSTRY WIDE CHALLENGE

Many companies seek ways to combat common royalty business issues, not only to recover lost revenue, but also to streamline the process on an ongoing basis to ensure royalty revenue opportunities are no longer overlooked. The ultimate goal is to achieve revenue completeness.

THE SOLUTION

GuildOne’s Royalty Studio helps ensure companies do not pay more than required or receive less than owed. Its overall objective is to maximize royalty revenue through the identification and collection of revenue that is currently being overlooked. Once royalty revenue completeness has been achieved, Royalty Studio provides ongoing management of royalty revenue.

HOW IT WORKS

Royalty Studio integrates land data with external public data to identify the producing wells on owned land. It then correlates royalties with finance data to determine what payments have been received and those that are missing. Built-in business process management functionality monitors the process, guiding users through validation and collection.

FLAWED DATA
- Flawed data, inefficient processes and lack of resources and expertise.

MANUAL CHURN
- Time-consuming manual processes and incorrect royalty calculations.

INCOMPLETE PICTURE
- Incomplete picture of royalty assets and unidentified royalty revenue opportunities.

REVENUE LOSS
- Significant revenue loss.

IDENTIFY MISSING ROYALTY WELLS
- Identify and claim outstanding royalty revenue resulting from incorrect royalty volumes, allocations and calculations.

REALIZE MISSING ROYALTY VOLUMES
- Identify and claim outstanding royalty revenue resulting from missing wells.